

Message Text

LIMITED OFFICIAL USE

PAGE 01 LIMA 03624 030017Z

73

ACTION EB-07

INFO OCT-01 ARA-06 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00

DOT-00 INR-07 NSAE-00 FAA-00 L-02 SS-15 NSC-05 SSO-00

NSCE-00 INRE-00 /045 W

----- 008939

O 022330Z MAY 75

FM AMEMBASSY LIMA

TO SECSTATE WASHDC IMMEDIATE 4986

LIMITED OFFICIAL USE LIMA 3624

E.O. 11652: N/A

TAGS: PFOR, PE, CIVAIR

SUBJ: CIVAIR - DISPUTE WITH PERU A FONMIN'S COMMENTS TO AMBASSADOR

1. FOREIGN MINISTER DE LA FLOR ASKED ME TO SEE HIM THIS AFTER-
NOON AT 4:00. UPON MY ARRIVAL AT HIS OFFICE HE SAID HE FIRST
WISHED TO THANK THE EMBASSY AND THROUGH US THE USG FOR SUPPORT
WE GAVE PERU IN THE RECENT IBRD CONSULTATIVE GROUP MEETINGS IN
PARIS. OUR SUPPORT CONTRIBUTED TO GENERAL UNDERSTANDING
OF PERU'S ECONOMIC AND SOCIAL
DEVELOPMENT PROGRAMS AND ENHANCED CHANCES FOR BILATERAL SUPPORT
FOR SPECIFIC PROJECTS WITHIN \$3.5 BILLION TOTAL IN CONSULTATIVE
GROUP LIST.

2. DE LA FLOR THEN TURNED TO BRANIFF-AEROPERU CIVIL AIR PROBLEM
AND URGED THAT BRANIFF REPLY TO AEROPERU'S LAST LETTER OF APRIL 21.
HE SAID HE FOUND THIS LETTER WELL WRITTEN, DETAILED AND THE BASIS
FOR CONTINUED NEGOTIATIONS BETWEEN THE TWO AIRLINES. HE ADDED
THAT HE AND OTHER KEY ELEMENTS OF THE GOP STILL HOPED FOR
SOLUTION THROUGH NEGOTIATION AND TO AVOID CONFRONTATION.
AT SAME TIME HE MADE STRONG PITCH FOR AERIPERU'S 24-FREQUENCY
PROPOSAL, SAYING THAT ANY GIVE FROM THAT POSITIION, EXPECIALLY ON
BUENOS AIRES FLIGHTS, WOULD COST AEROPERU OVER \$1 MILLION PER
FREQUENCY. I POINTED OUT THAT TWO OTHER VERY IMPORTANT POINTS
FOR BRANIFF HAD BEEN TERM OF AGREEMENT (THEY NEEDED THREE YEARS,
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 LIMA 03624 030017Z

ONE ONE YEAR) AND ROUTE TO BRAZIL PROVIDED FOR UNDER CIVIL

AIR BILATERAL WHICH THEY HAVE FLOWN FOR OVER QUARTER OF CENTURY. FONMIN SAID HE DID NOT THINK THIS ROUTE CAME UNDER BILATERAL BECAUSE "BRAZIL DID NOT REPRESENT POINTS SOUTH." I COUNTERED SAYING THAT IT WAS A LEGITIMATE FIFTH-FREEDOM ROUTE. I ADDED THAT IT WAS MY UNDERSTANDING THAT AEROPERU HOPED TO GET NEW YORK OUT OF ANY AGREEMENT(HE ACKNOWLEDGED THIS WAS THE CASE) AND POINTED OUT THAT VALUE OF THIS PRIME MARKET COULD PROBABLY ALSO BE QUANTIFIED AND WOULD CERTAINLY OFFSET SEVERAL OF THE FREQUENCIES FONMIN HAD MENTIONED.

3. DE LA FLOR SAID HE HAD READ MY LETTER OF APRIL 22 IN WHICH AMONG OTHER THINGS I HAD POINTED OUT THAT NEITHER BRANIFF NOR ANYONE IN THIS EMBASSY HAD COMMITTED BRANIFF TO ACCEPT THE AEROPERU 24-

FREQUENCY PROPOSAL IN FORMALIZED. EARLY IN OUR CONVERSATION FONMIN TOLD ME HE ACCEPTED THIS POINT AND RECOGNIZED THAT NO SUCH COMMITMENT HAD BEEN MADE. I TOLD DE LA FLOR THAT WE KEPT WASHINGTON CLOSELY INFORMED OF ALL DISCUSSIONS, BOTH FORMAL AND INFORMAL, RELATED TO THIS PROBLEM AND THAT I WOULD PROMPTLY REPORT THIS LATEST DISCUSSION AND HIS URGING THAT BRANIFF REPLY TO AEROPERU'S LETTER. FONMIN SAID THAT OTHEWISE IT WOULD APPEAR THAT BRANIFF HAD BROKEN OFF NEGOTIATIONS. I AGAIN POINTED OUT NATURE OF BRANIFF'S FINAL OFFER AND INSTRUCTIONS THAT DE MURIAS HAD IN ITS REGARD. I SAID I WOULD PERSONALLY SUPPORT HIS RECOMMENDATION THAT BRANIFF REPLY TO THAT LETTER BUT REFERRED TO THE FRUSTRATIONS WE HAD ALL HAD OVER THE PROTRACTED NEGOTIATIONS AND THE SEVERAL ABSENCES OF THE AEROPERU PRINCIPAL.

4. COMMENT: WE DO RECOMMEND THAT BRANIFF REPLY TO THE AEROPERU LETTER AND WILL SO INFORM PFLUCKER AND DEL SOLAR. THERE IS STILL A REMOTE CHANCE THERE IS SOME GIVE IN THE PERUVIAN POSITION AND SUCH A REPLY, EVEN IF IT IS ONLY A DELICATE RESTATEMENT OF BRANIFF'S CURRENT POSITION, WITH SPECIFIC QUESTIONS ABOUT THE POINTS IN CONTENTION, MIGHT SERVE TO AVOID ANY PERUVIAN EFFORT TO BLAME BRANIFF FOR BREAKDOWN OF TALKS.
DEAN

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CIVIL AVIATION, DISPUTES, AIRLINES, AIR ROUTE APPLICATIONS, NEGOTIATIONS, DIPLOMATIC DISCUSSIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 02 MAY 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975LIMA03624
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750155-0492
From: LIMA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750586/aaaadbju.tel
Line Count: 97
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: GolinoFR
Review Comment: n/a
Review Content Flags:
Review Date: 19 MAY 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <19 MAY 2003 by CunninFX>; APPROVED <20 MAY 2003 by GolinoFR>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: CIVAIR - DISPUTE WITH PERU A FONMIN'S COMMENTS TO AMBASSADOR
TAGS: PFOR, EAIR, PE, US, BRANIFF, AEROPERU, (FLOR VALLE, MIGUEL DE LA)
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006